

## MULTI-STRATEGY EQUITY

### COMPANY PROFILE

ESTABLISHED

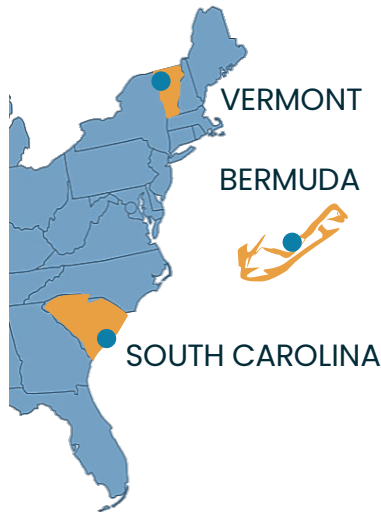
1992 

 100%  
EMPLOYEE OWNED

CAPTIVE AUM & ADVISEMENT<sup>†</sup>

\$4.81BLN 

### OFFICES



### STRATEGY OVERVIEW

THIS STRATEGY SEEKS TO OUTPERFORM THE BROAD US EQUITY MARKET BY USING A MULTI-MANAGER, MULTI-STRATEGY APPROACH. PORTFOLIOS CURRENTLY HAVE EXPOSURE TO 1) US LARGE CAP EQUITIES (39.7%), 2) US MID CAP EQUITIES (39.0%) & 3) US SMALL CAP VALUE EQUITIES (21.3%). THE LARGE CAP US EQUITY EXPOSURE IS ACHIEVED THROUGH INVESTMENT IN ONE OR MORE ETFs WHILE THE MID CAP & SMALL CAP VALUE EQUITY SLEEVES ARE SUB-ADVISED BY CHAMPLAIN INVESTMENT PARTNERS & PZENA INVESTMENT MANAGEMENT, RESPECTIVELY. ADDITIONAL MANAGERS & STRATEGIES MAY BE ADDED IN THE FUTURE.

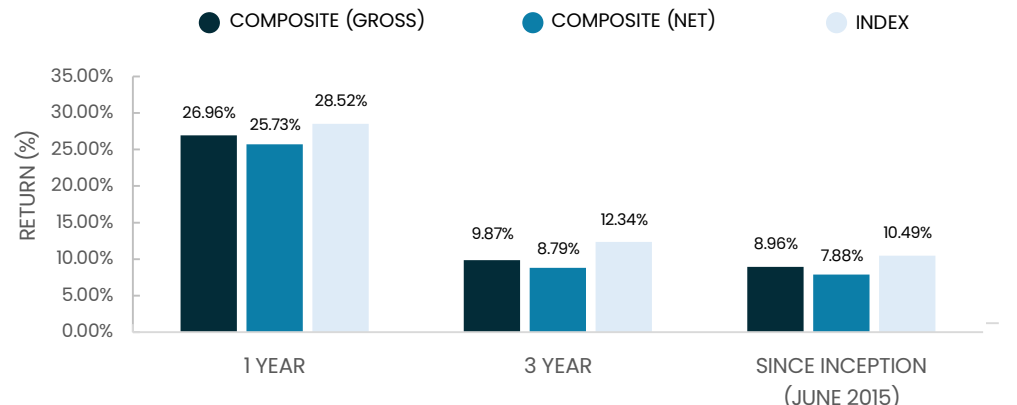
### SUMMARY STATISTICS

	REP ACCT <sup>1</sup>	INDEX <sup>2</sup>
PRICE TO EARNINGS RATIO	23.27	23.50
PRICE TO BOOK RATIO	2.65	2.54
DIVIDEND YIELD	1.40%	1.85%

SECTOR ALLOCATION	REP ACCT <sup>1</sup>		INDEX <sup>2</sup>		TOP 10 HOLDINGS	REP ACCT <sup>1</sup>
	REP ACCT <sup>1</sup>	INDEX <sup>2</sup>	REP ACCT <sup>1</sup>	INDEX <sup>2</sup>		REP ACCT <sup>1</sup>
CASH & DERIVATIVES	2.4%	0.2%	SPDR S&P 500 ETF		36.2%	
CONSUMER DISCRETIONARY	7.8%	10.4%	EVEREST RE GRP (CHMPLN MID CAP)		1.2%	
CONSUMER STAPLES	8.9%	5.0%	FORTIVE (CHMPLN MID CAP)		1.1%	
ENERGY	2.9%	4.5%	ROCKWLL AUT (CHMPLN MID CAP)		1.1%	
FINANCIALS	18.2%	23.5%	WATERS (CHMPLN MID CAP)		1.0%	
HEALTH CARE	16.0%	10.8%	AMETEK (CHMPLN MID CAP)		1.0%	
INDUSTRIALS & MATERIALS	18.6%	15.7%	EDWARDS LIFESC (CHMPLN MID CAP)		1.0%	
INFORMATION TECHNOLOGY	19.6%	18.4%	NORDSON (CHMPLN MID CAP)		1.0%	
COMMUNICATION SERVICES	4.3%	6.3%	SERVICENOW (CHMPLN MID CAP)		0.9%	
UTILITIES	1.3%	5.2%	ARTHUR J GLLGHR (CHMPLN MID CAP)		0.9%	
<b>TOTAL</b>	<b>100.0%</b>	<b>100.0%</b>	<b>TOTAL</b>		<b>45.4%</b>	

<sup>1</sup> REPRESENTS THE PORTFOLIO STATISTICS OF A MULTI-STRATEGY EQUITY PORTFOLIO THAT IS CONSISTENT WITH OUR GENERAL APPROACH TO MANAGING MULTI-STRATEGY EQUITY PORTFOLIOS. <sup>2</sup> REPRESENTS A STATIC BLEND OF 40% SPDR S&P 500 ETF®, 40% RUSSELL MIDCAP INDEX AND 20% RUSSELL 2000 VALUE INDEX.

### PERFORMANCE




REPRESENTS PERFORMANCE OF THE PERFORMA MULTI STRATEGY EQUITY COMPOSITE. VALUATIONS ARE COMPUTED AND PERFORMANCE IS REPORTED IN US DOLLARS FOR THIS COMPOSITE. ALL RETURNS INCLUDE THE REINVESTMENT OF INCOME AND DIVIDENDS. GROSS PERFORMANCE RESULTS HAVE BEEN REDUCED BY TRADING EXPENSES, BUT DO NOT REFLECT THE DEDUCTION OF MANAGEMENT FEES. NET-OF-FEES RETURNS ARE FURTHER REDUCED BY ACTUAL MANAGEMENT FEES, WHEN AVAILABLE. WHEN ACTUAL MANAGEMENT FEES ARE NOT AVAILABLE FOR CERTAIN ACCOUNTS, THE HIGHEST APPLICABLE FEE RATE IS APPLIED TO THE INDIVIDUAL ACCOUNTS. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS. THIS COMPOSITE IS MEASURED AGAINST A BLENDED BENCHMARK COMPRISED OF THE S&P 500 INDEX (40.0%), RUSSELL MIDCAP INDEX (40.0%) AND RUSSELL 2000 VALUE INDEX (20.0%). RETURNS GREATER THAN 1YEAR HAVE BEEN ANNUALIZED. INDEX DATA SOURCE IS STP INVESTMENT SERVICES, INC.

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<sup>†</sup>CAPTIVE ASSETS UNDER MANAGEMENT AND ADVISEMENT. ASSET DATA INCLUDES ESTIMATES PROVIDED BY 3RD PARTY SOURCES THAT ARE SUBJECT TO CHANGE. PERFORMA WILL REPORT FINAL RECONCILED ASSETS UPON REQUEST.